

**B. M. ROSS AND ASSOCIATES LIMITED**

**Engineers and Planners**

62 North Street, Goderich, ON N7A 2T4

p. (519) 524-2641 [www.bmross.net](http://www.bmross.net)

File No. 23272

**VIA EMAIL ONLY**

April 3, 2024

Sean Thomas, Director of Community Services  
Town of Goderich  
57 West Street  
Goderich, ON N7A 2K5

**RE: RFQ-23272 – Design, Supply, Delivery and Installation of One  
Generator & ATS for the Goderich Municipal Day Care Centre  
Review of Quotations**

Quotes were received on March 27, 2024 for the installation of a new generator at the Goderich Municipal Day Care Centre, as summarized by the following table:

<b>Tenderer</b>	<b>Tendered Amount</b>
Ferguson Plumbing & Heating	\$63,903.36
Clark Multi-Trade Contractors Inc.	\$90,400.00

Both of the above quotes are HST inclusive. In addition to the above numbers, the generator, ATS and miscellaneous other equipment has already been pre-purchased from Sommers, Motor-Generator Sales Limited (to help reduce delivery delays). The total price of that equipment was \$116,987.54 (Incl. HST) which is additional to the amount stated above.

Both quotes received were properly signed. Clark Multi-Trade provided a bid bond with their quote. Although BMROSS did not attend the opening, we understand that a bid deposit was not provided with Ferguson's quote until a short time after the time that quotes were due to be received. We also understand that the Town has reached out to their solicitor for an opinion on the validity of the bid received from Ferguson and that Ferguson's bid, as received, was determined to be incomplete.

We are not aware of any reason why the RFQ should not be awarded to Clark Multi-Trade Contractors Inc. in the amount of \$90,400.00.

Please retain the tender deposits from the two low bidders until an agreement has been formally signed.

Should you have any questions, please contact the undersigned.

Yours very truly,

B. M. ROSS AND ASSOCIATES LIMITED

Per   
Ryan P. DeVries, P. Eng.

RPD:hv

## 6.0 Bid

### 6.1 Price for Diesel Generator Set (Complete Installation)

#### TOTAL BID SUBMITTED

<b>Pricing Information</b>	
Installation of new pre-ordered generator set and ATS and supply and installation of all other electrical equipment (i.e. new HVAC timers and relocate dryer receptacle) as shown on the electrical drawings.	\$ 11,262.53.
New generator pad and bollards	10,272.04
Conduit from generator to electrical room (with excavation)	35,017.08
Restoration including hand-laid asphalt around generator and native backfill of trench	Included in above
<b>Subtotal</b>	56,551.65
<b>H.S.T.</b>	\$ 7351.71
<b>Total Price</b>	\$ 63903.36



## 7.0 Proponent Information

The proponent must provide examples of similar generator installations and a list of professional references that can confirm relevant experience/qualifications as it relates to the proposed scope of work identified in this RFQ document.

To further determine the proponent's capacity to undertake the scope of work, the proponent shall list the mechanical and electrical staff involved in this project.

### 7.1 Professional References

Contact Name	Company	Contact Email/Phone
Paul Linton	County of Huron	519-482-8505
Jason Bruger	Bruger Trucking	519-441-1529
Mark Sullivan	Mark's Supply	226-581-1177.

### 7.2 Mechanical and Electrical Staff

Outline experience/qualifications/certification as it relates to the scope of work proposed.

Team Member:
Name: Mike van Bakel
Roll: Run electrical department.
Qualifications Master Electrician.

Team Member:
Name:
Roll:
Qualifications

Team Member:
Name:
Roll:
Qualifications

If more space is needed, please provide a separate page.

## 9.0 Form of Quotation

TO: The Town of Goderich

The underlined Bidder has carefully examined the Form of Quotation document.

The underlined Bidder who is skilled in the work described in the documents and well able to perform the same in accordance therewith and will provide the necessary equipment and will do all the work and furnish all materials called for by the Quotation documents in the manner prescribed therein, for the cost as submitted in the Bid Price.

The underlined bidder also understands and agrees as follows:

1. This Quotation is irrevocable and open for acceptance for a period of sixty (60) days from the date of the closing of the Quotation, within seven (7) days from the date of acceptance of this Quotation, the Contractor will enter into a formal contract with the Town and provide the documents as described in the Quotation.
2. The Agreement will be dated seven (7) days from the date of Notice of Acceptance of the Quotation.
3. That no person, firm or corporation other than the Bidder has any interest in this Quotation or in the proposed Contract for which this Quotation is made and to which it relates.
4. That this Quotation is made by the bidder without any connection, knowledge, comparison of figures or arrangement with any other person or person submitting a Quotation for the same contract, and is in all respects fair and without collusion or fraud.

FIRM NAME:- Ferguson Plumbing & Heating

ADDRESS: 564 Mooney St. Goderich

POSTAL CODE: N7A 3X8 EMAIL ADDRESS: Mike.Vanbake1@fergusonplg.com

PHONE NUMBER: 519-524-5968 FAX: \_\_\_\_\_

NAME, TITLE OF PERSON AUTHORIZED TO SIGN

Mike Van Bakel Master Electrician

Mike Van Bakel Mar 25/24.  
Signature Date



**PLUMBING • HEATING • ELECTRICAL**

564 Mooney Street  
Goderich Ontario N7A 3X8  
(519) 524-5968, Nferguson@fergusonplg.com

**HST No> 824402408 TSSA#000216787 ECRA/ESA#7014723**

# Electrical Estimate

<b>ESTIMATE #</b>	1025337803
<b>DATE</b>	03/26/2024
<b>APPROVED DATE</b>	
<b>CUSTOMER SIGNATURE</b>	

<b>CUSTOMER</b>
Town of Goderich Public Works  (519) 525-2363 sthomas@goderich.ca

<b>SERVICE LOCATION</b>
Daycare, 376 Cambridge St, Goderich,

<b>DESCRIPTION</b>	This is the electrical estimate to install the customer supplied Sommers Generator as per the tender. <b>RE: RFQ-23272</b>
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## Estimate

**Description**

**Electrical Labour**

**Electrical Material and ESA**

**Excavating/ Prepping Pad**

**Bollards**

**Concrete Pad**

**Cable and Conduit in Trench**

CUSTOMER MESSAGE	
<div>-Any changes involving extra costs will be executed only upon written orders &amp; approved by both parties. -Accidents or delays beyond our control may affect project schedule. -All PROPOSALS ARE VALID FOR 15 DAYS FROM THE DATE INDICATED AT THE TOP OF THIS PROPOSAL -25% Deposit &amp; remainder due on day of completion</div>	

Subtotal:	\$56,551.65
Sales Tax Total	\$7,351.71
Estimate Total:	\$63,903.36



## 6.0 Bid

### 6.1 Price for Diesel Generator Set (Complete Installation)

#### TOTAL BID SUBMITTED

<b>Pricing Information</b>	
Installation of new pre-ordered generator set and ATS and supply and installation of all other electrical equipment (i.e. new HVAC timers and relocate dryer receptacle) as shown on the electrical drawings.	\$ \$ 55,500.00
New generator pad and bollards	\$ 12,000.00
Conduit from generator to electrical room	\$ 10,000.00
Restoration including hand-laid asphalt around generator and native backfill of trench	\$ 2,500.00
<b>Subtotal</b>	\$ 80,000.00
<b>H.S.T.</b>	\$ \$ 10,400.00
<b>Total Price</b>	\$ \$ 90,400.00



## 7.0 Proponent Information

The proponent must provide examples of similar generator installations and a list of professional references that can confirm relevant experience/qualifications as it relates to the proposed scope of work identified in this RFQ document.

To further determine the proponent's capacity to undertake the scope of work, the proponent shall list the mechanical and electrical staff involved in this project.

### 7.1 Professional References

Contact Name	Company	Contact Email/Phone
SEAN THOMAS	TOWN OF GODERICH	519-524-8344 x228
DAMIAN PISSAROWK	LCBO	damian.pissarowk@lcbo.com
JACK NEWMAN	COLLIER PROJECTS	Jack.newman@collierprojectleaders.com

### 7.2 Mechanical and Electrical Staff

Outline experience/qualifications/certification as it relates to the scope of work proposed.

Team Member:
Name: STEVE MOLLEY
Roll: ELECTRICAL FOREMAN
Qualifications ELECTRICIAN 10+ YEARS

Team Member:
Name: BRAD MCCAUGHLIN
Roll: PROJECT MANAGER
Qualifications PM 4+ YEARS ELECTRICIAN 15 YEARS

Team Member:
Name: JAMES ADAMS
Roll: SHEET METAL / GAS FITTER FOREMAN
Qualifications GI FITTER / SHEET METAL 20+ YEARS

If more space is needed, please provide a separate page.



## 9.0 Form of Quotation

TO: The Town of Goderich

The underlined Bidder has carefully examined the Form of Quotation document.

The underlined Bidder who is skilled in the work described in the documents and well able to perform the same in accordance therewith and will provide the necessary equipment and will do all the work and furnish all materials called for by the Quotation documents in the manner prescribed therein, for the cost as submitted in the Bid Price.

The underlined bidder also understands and agrees as follows:

1. This Quotation is irrevocable and open for acceptance for a period of sixty (60) days from the date of the closing of the Quotation, within seven (7) days from the date of acceptance of this Quotation, the Contractor will enter into a formal contract with the Town and provide the documents as described in the Quotation.
2. The Agreement will be dated seven (7) days from the date of Notice of Acceptance of the Quotation.
3. That no person, firm or corporation other than the Bidder has any interest in this Quotation or in the proposed Contract for which this Quotation is made and to which it relates.
4. That this Quotation is made by the bidder without any connection, knowledge, comparison of figures or arrangement with any other person or person submitting a Quotation for the same contract, and is in all respects fair and without collusion or fraud.

FIRM NAME:- CLARK MULTI-TRADE CONTRACTORS INC.

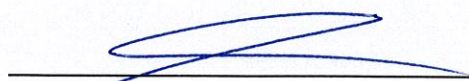
ADDRESS: 74279 PARR CIRCLE VARNA, ONT

POSTAL CODE: N0M 2R0 EMAIL ADDRESS: i.clark@clarkmultitrade.com

PHONE NUMBER: 519-263-4279 FAX: \_\_\_\_\_

NAME, TITLE OF PERSON AUTHORIZED TO SIGN

IAN CLARK, PRESIDENT

 MARCH 12/24  
Signature Date





## BID BOND

CCDC 220-2002

No. TCS4999008-24-13

Bond Amount: 10% of Tender Amount

Clark Multi-Trade Contractors Inc. as Principal, hereinafter called the Principal, and TRISURA GUARANTEE INSURANCE COMPANY a corporation created and existing under the laws of CANADA and duly authorized to transact the business of Suretyship in Canada, as Surety, hereinafter called the Surety, are held and firmly bound unto Town of Goderich as Obligee, hereinafter called the Obligee, in the amount of **Ten Percent of Tender Amount (10% of Tender Amount)** lawful money of Canada, for the payment of which sum the Principal and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally.

WHEREAS, the Principal has submitted a written bid to the Obligee, dated the 27<sup>th</sup> day of March, in the year 2024 for

**RFQ-23272 – Design, Supply, Delivery and Installation of One Generator & ATS  
for the Goderich Municipal Day Care Centre – 376 Cambridge Street, Goderich, ON**

The condition of this obligation is such that if the Principal shall have the bid accepted within the time period prescribed in the Obligee's bid documents, or, if no time period is specified in the Obligee's bid documents, within Sixty (60) days from the closing date as specified in the Obligee's bid documents, and the Principal enters into a formal contract and gives the specified security, then this obligation shall be void; otherwise, provided the Obligee takes all reasonable steps to mitigate the amount of such excess costs, the Principal and the Surety will pay to the Obligee the difference in money between the amount of the bid of the Principal and the amount for which the Obligee legally contracts with another party to perform the work if the latter amount be in excess of the former.

The Principal and Surety shall not be liable for a greater sum than the Bond Amount.

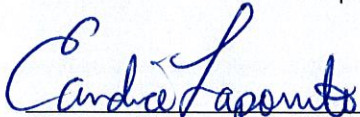
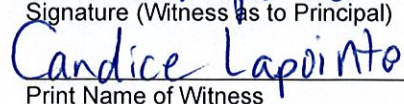
It is a condition of this bond that any suit or action must be commenced within seven (7) months of the date of this Bond.


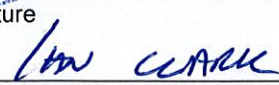
No right of action shall accrue hereunder to or for the use of any person or corporation other than the Obligee named herein, or the heirs, executors, administrators or successors of the Obligee.

IN WITNESS WHEREOF, the Principal and the Surety have Signed and Sealed this Bond dated the 25<sup>th</sup> day of March, in the year 2024.


SIGNED and SEALED In the presence of:

Clark Multi-Trade Contractors Inc.

  
Signature (Witness as to Principal)  
  
Print Name of Witness

  
Signature (seal)  
  
Print Name of Person Signing

TRISURA GUARANTEE INSURANCE COMPANY

  
Eva Epp, Attorney-in-Fact (seal)



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Canadian Construction Documents Committee

(CCDC 220-2002 has been endorsed by the Surety Association of Canada)

**Vancouver Office**  
1055 West Georgia St.  
Suite 3020, Box 11160  
Vancouver, BC V6E 3R5  
Tel: (604) 688-5641  
Fax: (604) 688-5826

**Calgary Office**  
421 7<sup>th</sup> Avenue SW  
Suite 3730  
Calgary, Alberta, T2P 4K9  
Tel: (403) 663-3343  
Fax: (416) 214-9597

**Toronto Office**  
333 Bay St.  
Suite 1610  
Toronto, ON M5H 2R2  
Tel: (416) 214-2555  
Fax: (416) 214-9597

**Montréal Office**  
1501 McGill College Ave  
Suite 1620  
Montréal, QC H3A 3M8  
Tel: (514) 845-4555  
Fax: (514) 845-6876

**Halifax Office**  
201 Brownlow Ave  
Suite 4  
Dartmouth, NS B3B 1W2  
Tel: (902) 468-6889  
Fax: (416) 214-9597

**Québec Office**  
979 de Bourgogne Ave  
Suite 400  
Québec, QC G1W 2L4  
Tel: (418) 650-2544  
Fax: (514) 845-6876





465 Richmond Street, Suite 300, London, ON N6A 5P4  
T: 519-286-3800 | 1-833-386-3800

## CERTIFICATE OF INSURANCE

2024 N<sup>o</sup> 1

THIS IS TO CERTIFY TO: To Whom it May Concern

that the following described policy(ies) or cover note(s) in force at this date have been effected to cover as shown below:

NAMED INSURED: Clark Multi-Trade Contractors Inc.

ADDRESS: 74279 Parr Line, Varna, ON N0M 2R0

Description of operations and/or activities and/or locations and/or vehicles to which this certificate applies:

Evidence of Insurance					
TYPE	INSURER	POLICY N <sup>o</sup>	POLICY PERIOD (mm/dd/yyyy)	LIMIT OF INSURANCE	
Commercial General Liability Insurance	Continental Casualty Company	MPR665454 576	03/22/2024 to 03/22/2025	\$2,000,000	Each Occurrence
				\$5,000,000	Aggregate Limit
				\$2,000,000	Products and Completed Operations Aggregate
				\$2,000,000	Personal and Advertising Injury
				\$1,000,000	Tenants Legal Liability
				\$25,000	Medical Payments - Each Person
Automobile Liability Insurance	Aviva Insurance Company	6741277637	03/22/2024 to 03/22/2025	\$2,000,000	Limit of Liability
				\$500	All Perils Deductible
				OPCF 23 Included	
Umbrella Liability Insurance	Continental Casualty Company	MPR665454 576	03/22/2024 to 03/22/2025	\$3,000,000	Each Occurrence
				\$3,000,000	Aggregate Limit
				Limit of liability, excess of the Commercial General Liability and Automobile policies above.	

### Additional Information:

This certificate is issued as a matter of information only and is subject to all the limitations, exclusions and conditions of the above-listed policies as they now exist or may hereafter be endorsed.

Should one of the above-noted policies be cancelled before the expiry date shown, notice of cancellation will be delivered in accordance with the policy provisions.

Limits shown above may be reduced by Claims or Expenses paid.

**BFL CANADA Risk and Insurance Services Inc.**

Signed in London on March 15, 2024

Per: Jennifer Spencer CIP, CRM

Authorized Representative