

Staff Report

To: Mayor Bazinet and Members of Council
Report From: Kyle Williams, Community Services and Operations Manager
Meeting Date: April 13, 2026
Subject: Main Beach Screening RFP Results

Recommendation:

That Goderich Town Council awards the Request for Proposal to Lavis Contracting for \$72,981.16.

Report Summary:

Staff issued a Request for Proposals for the 2026 Main Beach Sand Screening and received a total of two (2) submissions. The submissions have been reviewed for compliance with the project requirements.

Submissions as follows:

- Lavis Contracting: \$72,981.16
- Roubos Farm Service: \$107,537.24

Staff recommends proceeding with Lavis Contracting for a total cost of \$72,981.16.

Background and Analysis:

Beach screening remains an important operational service that contributes to the overall condition, safety, and presentation of the Main Beach. Given the significance of the waterfront to the community and tourism activity, it is important that this service be delivered in a reliable manner before the busy summer season.

The receipt of two (2) submissions indicates a competitive response and provides staff with the opportunity to evaluate multiple proponents based on qualifications, relevant experience, availability, and cost.

Linkage to the Corporate Strategic Plan (Choose all that apply):

- No. 1 Safe and Reliable Infrastructure
- No. 2 Welcoming and Caring Community
- No. 3 Strong Local Economy
- No. 4 Good Government
- No. 5 Environmental Stewardship

Linkage to Asset Management Plan:

This staff report is related to the following within the Town's Asset Management Program (Choose one):

- Road Network
- Water Network
- Sanitary Network
- Storm Network
- Fleet
- Facilities
- Land Improvements
- Machinery and Equipment

And directly impacts (Choose all that apply):

- State of Good Repair/Replacement
- Municipal Levels of Service
- Risk Management
- Growth Impacts
- Financial Strategy

Financial Impacts and/or Source of Funding:

Is this cost budgeted for? Yes: No:

Budget: \$150,000.00

Actual: \$72,981.16

Difference: \$77,018.84

Proposed funding source for unbudgeted costs: N/A

Consulted With:

Sean Thomas, Director of Community Services, Infrastructure and Operations

Approved By:

Janice Hallahan, Chief Administrative Officer

Andrea Fisher, Director of Legislative Services/Clerk